XTrade
Interconnection and Whole-sale Trading

The XTrade application provides wholesale sellers and buyers with support in all commercial voice trading-related matters and the associated processes.
Structured and adaptable trading processes are used to reconcile purchasing and sales conditions and optimize operating margins.

No conditions between the contract partners or carriers are left to chance; instead, they are systematically regulated and agreed.

Functions

Commercial Bases
In the XTrade application, all commercial and trading-related data is recorded for each interconnection point and service provider/carrier:

- Currencies, call billing methods, validity period
- Destination codes and reconciliations with partner carriers
- Purchase conditions, sales prices, margins, target conditions
- Price list management
- Interconnection capacities, quality requirements

Commercial Negotiation Basis
Cost and sales price targets for each destination are planned, defined and agreed with the other party as a negotiation basis using individual entries or lists that can be loaded electronically.

Calculation Automatisms
Many pre-definable calculation mechanisms (factors, offsets, setups, etc.) are configurable in XTrade. This prevents any detours via Excel or other spreadsheet programs and guarantees continuous trading.

Commercial Development Trends
Price and cost trends over time are visible and help wholesale traders with their planning work.

System Support
Any commercial settlement differences can be resolved by XTrade with the support of the system.

CARRIERCall

Customer Added Value

Reliability and Commercial Success

- The wholesale and low-margin business becomes more controllable and secure with XTrade.
- XTrade gives carrier account managers and buyers reliable and continuous support with clearly defined prices, costs and margins.
- Commercial conditions and rules are configurable and drive success.

Increase in Network Efficiency

Trunk capacities are put to better use and the overall network efficiency is increased.

Predictability

Voice traffic is planned to avoid capacity bottlenecks on individual routes, trunks or to/from carriers.

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